

Workshop 2

Finance you Supply Chain- Rabobank, NABC and Chase Bank (Kenya)

The workshop offers you insights in different opportunities of funding. In particular, it focuses on the supplementary function of Dutch banks, local banks and government funding. The speakers explain the financial patterns, risks and solutions within the supply chain. A fictional case- a Dutch poultry company internationalizing its business by establishing a farm in Kenya- will be presented in an interactive way. The case leaves room for discussion and demonstrates how new links within the value chain can be funded, what is the risks and corresponding solutions. After the workshop you will be able to understand how banks and governments collaborate, which actor needs to be approached for funding of your business segment and what necessary risks need to be mitigated.